



“Treating people with unconditional respect does actually work”.

*Sir Stephen Tindall, founder of The Tindall Foundation and Philanthropy New Zealand member.*

Philanthropy New Zealand  
Tōpūtanga Tuku Aroha o Aotearoa

Annual Report 2012 – 2013



## From the Chair Kate Frykberg

### *Kia ora tātou,*

The last year has been one of transition and growth for Philanthropy New Zealand. We farewelled our previous Chief Executive, Robyn Scott, welcomed our new one, Liz Gibbs, and – thanks to the excellent leadership of both – continued our path forward as the hub of philanthropy.

Robyn made a significant contribution during her 10 years with Philanthropy New Zealand. She helped expand the role, reach and profile of the organisation, and we were delighted to be able to recognise her many years of hard work by making her an Honorary Member at our biennial conference in April.

Liz didn't waste any time after starting her new job in January. We immediately began canvassing members and external stakeholders to get their views about what we should do next to help us achieve our vision: *A thoughtfully generous Aotearoa/ New Zealand.*

After a lot of discussion – some of it very lively! – we have now developed a set of five strategic priorities to guide our work from 2013 to 2015. You can read more about them on page 3.

We've already started implementing the first strategic priority by developing an enhanced and expanded membership package

to provide more benefits to members. Work is now underway on implementing the other strategic priorities.

I'd like to thank the Board members who finished their terms during the 2012–2013 year – Helena Francis, Alison Taylor, Ana Rolleston, Jennifer Casey and Stuart Burns. We really appreciate your contribution. I'd also like to welcome our two new board members, Annette Culpan and Jennifer Walsh; it's great to have you in the team.

Thank you also to the staff at Philanthropy New Zealand – your hard work and dedication is much appreciated.

Finally, thank you to you, our members and stakeholders, for your commitment to philanthropy. The work you do is inspiring and exciting, and we're looking forward to using our new "road map" to provide you with new and improved support, information, connections and practical help. Together, we build a thoughtfully generous Aotearoa/ New Zealand and make the world a better place.

# Our strategic priorities

## 2013 to 2015

We have five strategic priorities to guide our work to 2015. They are to:

- 1 Provide valued and valuable membership products and services** by developing an enhanced membership package that provides more benefits to members. These include more networking events, more leading international speakers, expert insights into innovative and emerging trends in philanthropy, and the chance to receive mentoring and advice from New Zealand's top philanthropists.
- 2 Build Philanthropy New Zealand's reputation as a high-profile thought leader** by undertaking regular research, providing members with regular briefings on key issues, and developing key partnerships with stakeholders to extend our reach and profile.
- 3 Promote excellence in philanthropy** by developing a structured, ongoing programme for professional development. This will include regular seminars with international and national experts and setting up network and affinity groups for members.
- 4 Promote and enable individual and business philanthropy** by providing consultancy and advisory services, and setting up a business advisory group to increase business giving.
- 5 Encourage and enable philanthropy to, with and for Māori** by establishing a Māori affinity group, establishing a kaumātua role and promoting positive Māori philanthropic initiatives.

For more detailed information about our strategic priorities visit our website:  
[www.giving.org.nz](http://www.giving.org.nz)

*Philanthropy New Zealand ~ supporting a thoughtfully  
generous Aotearoa/New Zealand*



## From the Chief Executive Liz Gibbs

### *Tēnā koutou,*

2012–13 has been a fascinating and productive year for Philanthropy New Zealand. It's been a pleasure and a privilege to join Philanthropy New Zealand and to hear about the inspiring contribution that our sector makes to New Zealand communities.

I've enjoyed hearing your views on how Philanthropy New Zealand can best support your work through providing you with professional development, communicating with you about new and emerging practice and, to quote Kevin Murphy from Berks County Community Foundation, "innovating and agitating".

Highlights for the year include our events programme which has gone from strength to strength. We hosted 11 events featuring 117 speakers during the year – including our biennial conference, *Philanthropy: Doing More Than Giving*, held in Wellington on April 10 and 11.

The conference was a huge success. The feedback from the 342 attendees was extremely positive, with 84 percent rating the conference as good or excellent.

Many said they felt the sector was at a "tipping point", and keynote speaker Emily Tow Jackson described New Zealand as being on the cutting edge of philanthropy.

Some members made immediate changes to the way they work after attending the conference. Hamilton-based DV Bryant Trust, for example, switched from a "scattergun" to a high-trust strategic funding approach after hearing about the Todd Foundation's partnership fund.

You can read more about some of our other events and highlights on page 5.

I would like to acknowledge the generous support of our members and sponsors – we couldn't exist without you. I'd also like to thank the Board and staff for all your hard work during the year; you've helped make my transition to Philanthropy New Zealand very easy.

I am looking forward to working with all of you to encourage and enable an even more vibrant and inspiring philanthropic sector in the year ahead.

*The conference was a huge success. The feedback from the 342 attendees was extremely positive, with 84 percent rating the conference as good or excellent.*

# Our highlights

## 2012 to 2013

In addition to our extremely successful two-day conference held in Wellington in April, we hosted another 10 events during the year. They included:

### **The Social Finance and Social Enterprise Conference, Auckland, July 2012.**

120 people attended this one-day conference to get the inside word on doing business while doing good. It featured national and international speakers, including Kevin Robbie, director of Social Ventures Australia, which helps create employment for people excluded from the labour market.

### **Māori Network (Te Huihuinga ā Iwi) Hui, Hamilton, December 2012**

28 people attended this hui, which was hosted by our Māori Advisory Committee. It provided an opportunity for Māori grantmakers, staff from the Department of Internal Affairs, and those working with Māori in philanthropy to talk about how they could work collaboratively to support Māori-led development. Te Huihuinga ā Iwi also held a networking breakfast at our conference in April.

### **Government and Investment Seminar, Wellington, February 2013**

22 people attended our annual two-day seminar on governance and investment for newly appointed Community Trust trustees. All of them rated the seminar as either very useful or useful, and said it made them feel much better equipped for their new roles as trustees

Among our other highlights we:

- introduced **new philanthropic advisory services** and delivered this service to individual philanthropists, new trusts and foundations, as well as business.
- held our first **Philanthropists' Lunch**, a private event attended by 30 people who have started or are considering giving. Among the speakers at the lunch was Kate Tindall, who talked about the huge impact her parents' giving has had on her.
- hosted three meetings of the **Canterbury Recovery Funders' Network**
- launched ourselves into the world of **social media**, with a Philanthropy New Zealand YouTube channel, Facebook page and Twitter feed.



John McCarthy from Lifewise, a speaker at the Social Finance and Social Enterprise Conference.



Members of the Te Rakau Hua O te Wao Tapu Trust at the opening of the Philanthropy NZ conference.



Liz Gibbs and Lousie Walsh from Philanthropy Australia at the Philanthropy NZ conference.

# Statement of Financial Performance (summarised)

## For the year ended 30 June 2013

### Summarised accounts for the year ended 30 June 2013

These summarised accounts are extracted from the full financial statements approved by the Board on 14 October 2013.

The summarised accounts may not contain sufficient information to allow a full understanding of the financial affairs of Philanthropy New Zealand. For further information the full financial statements should be consulted.

An unqualified audit opinion has been received on the full financial statements for the year ended 30 June 2013.

Members of Philanthropy New Zealand will be mailed a set of the full financial statements with the AGM papers. Additional copies of these can be obtained from Philanthropy New Zealand.

	2013 (\$)	2012 (\$)
<b>Revenue from Operating Activities</b>		
Donations, Grants & Sponsorship	50,000	83,425
Membership Subscriptions	157,838	159,590
Other Income	14,111	21,178
<b>Total Revenue from Operating Activities</b>	<b>221,949</b>	<b>264,193</b>
<b>Expenditure</b>		
Administration & Operating Expenses	85,466	77,018
Board Expenses	4,685	4,333
Depreciation	714	1,325
Direct Member Services	54,015	73,057
Employment Expenses	167,203	180,030
<b>Total Expenditure from Operating Activities</b>	<b>312,083</b>	<b>335,763</b>
<b>Surplus/(Deficit) from Operating Activities</b>	<b>(90,134)</b>	<b>(71,570)</b>
<b>Special Activities</b>		
Research & Professional Development Programmes	(4,527)	(7,720)
Conference 2011 – Net Income	162,526	–
<b>Surplus/(Deficit) Before Transfers To/From Reserves</b>	<b>67,865</b>	<b>(79,290)</b>
Transfer To Reserves	(1,495)	(440)
<b>Surplus/(Deficit)</b>	<b>66,370</b>	<b>(79,730)</b>

# Statement of Financial Position (summarised)

## As at 30 June 2013

	2013 (\$)	2012 (\$)
<b>Current Assets</b>		
Cash and Term Deposits	267,647	221,636
Accounts Receivable	20,963	25,950
Prepayments and Accruals	3,261	2,897
Publication Stock	5,012	5,129
<b>Total Current Assets</b>	<b>296,883</b>	<b>255,612</b>
<b>Non-Current Assets</b>		
Property, Plant & Equipment	1,166	1,879
<b>Total Non-Current Assets</b>	<b>1,166</b>	<b>1,879</b>
<b>Total Assets</b>	<b>298,049</b>	<b>257,491</b>
<b>Current Liabilities</b>		
Accounts Payable and Accruals	67,282	52,979
Specified Funding Received Not Yet Applied	6,830	48,440
<b>Total Current Liabilities</b>	<b>74,112</b>	<b>101,419</b>
<b>NET ASSETS</b>	<b>223,937</b>	<b>156,072</b>
<b>Equity</b>		
Equity at the Beginning of the Year	156,072	235,362
Surplus / (Deficit)	66,370	(79,730)
Transfer to Reserves	1,495	440
<b>Total Equity</b>	<b>223,937</b>	<b>156,072</b>

## Current Board members

Kate Frykberg – Chair, Todd Foundation and Thinktank Charitable Trust

Jennifer Gill – Deputy Chair, ASB Community Trust

Annette Culpan, The Vodafone New Zealand Foundation

Candis Craven, Cognition Education Trust

Jennifer Walsh, Ngai Tahu Fund

Jonny Gritt, The Lion Foundation

Kim McWilliams, Auckland Medical Research Foundation

Mary Dillon, Bay Trust

Rongo Kirkwood, Trust Waikato

## Immediate past board members

Helena Francis – Deputy Chair (to April 2013), Wayne Francis Charitable Trust

Alison Taylor, The Vodafone New Zealand Foundation

Ana Rolleston, Ngai Tahu Fund

Jennifer Casey, The Tindall Foundation

Stuart Burns, Rotorua Energy Charitable Trust



Philanthropy New Zealand

Tōpūtanga Tuku Aroha o Aotearoa

# Philanthropy New Zealand is the hub of philanthropy in New Zealand.

We provide thought leadership and practical help for everyone with an interest in giving to make the world a better place. Our members include private philanthropists; family, community and corporate foundations; and iwi and community trusts.

**JOIN NOW:** To become a member or to find out more, go to [www.giving.org.nz](http://www.giving.org.nz)

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Lion Foundation

MCA

Melville Jessup Weaver

Mohawk Media

NZAM

PIMCO

Rotorua Energy Charitable Trust

Rua and Clarrie Stevens Charitable Trust

Russell Investments

Signify

The Tindall Foundation

Thinktank Charitable Trust

Todd Foundation

Trust Waikato

Tyndall NZ

Wayne Francis Charitable Trust